(Public Sector)

General information on local self-government		
Name of municipality / city: Trebinje		
Mayor:	Luka Petrovic	
Address:	UI. Vuka Karadzica 2	
Contact person:	Natasa Tucic	
Telephone number	+387 59 272 628, +387 65 146 712	
E-mail address:	natasa.tucic@trebinje.rs.ba	

Basic information about the project				
Project name	Starting of textile production			
Sector	Textile industry			
Location	Area Tini, located	2km from the city centre		
Project goal	placement of agric			
Key characteristics and benefits of the project	At this moment, there are 300 workers who have been trained and have experience in the textile industry and according to the surveys of the Employment Bureau, are capable to work. In addition, there is an interest of workers to retrain through vocational training. There is an object in which, with the appropriate reconstruction, production could be organized quickly. There is also a number of machines that were used in textile production, which could work with minor interventions and repairs. Novoteks Factory was founded in 1973 and has employed 1,500 workers. All production (clothing) was exported to the market of Germany, and they worked for Zerres, Brax, Toni Dress			
Project type	Greenfield x Brownfield□			
Reasons for investing	The ability to quickly establish production, skilled workforce, the proximity of the EU market (the border of Croatia to 20 km), the proximity of the port (Ploce and Bar), the proximity of the motorway (about 100 KM), there is a trained workforce.			
Financial aspect of the investment - pro	ojects:			
Investment return				
The net present value	2.300,000			
The expected total investment (Euro)				
Participation of the Applicant	Amount (Euro)	Description		
Required participation of partners / investors	Amount (Euro)	Desctiption		

Expected model of cooperation with the investor (project implementation model)

It is possible to have a joint venture (private-public partnership) or some other model of cooperation that fits the investor

	ect status (if applicable					
a) Concept			 Da □	Ne □	N/P □	
a) Feasibilit	easibility study		 Da □	Ne □	N/P □	
b) Project d	locumentation			Da x	Ne □	N/P □
, ,	nental Impact Study			Da □	Ne □	N/P □
· '	include all other docu	mentation rele	vant to the			
				'	, ,	
Is there a pa (If so, which	rticular location (land) document?)	for the projec	t?	Da □	Ne □	N/P □
a) Spatial p	lan			Da □	Ne □	N/P □
b) Regulato	ory Plan			Da x	Ne □	N/P □
c) Urban pl	an			Da □	Ne □	N/P □
d) By the de	ecision of the mayor			Da □	Ne □	N/P □
e) By the de	ecision of the municip	al / city assem	ıbly /			
municipa		-	-	Da □	Ne □	N/P □
f) Other do	cumentation (please	specпу):				
	(:c !:)		1.6.4	· /:e !:		
	(if applicable)			Infrastructure (if applicable)		
Municipality	cify who owns the give			(Specify the infrastructure that exists on the location) Municipality / city		
				Private property		
Private prope	erty		 	орену		
Entity						
Country		Country		0		
		Canton /	County			
Mixed		1		1)	\boxtimes	
Other (please specify who):			Other (pre	ease specify who	at).	
Basic inform	nation about the mu	nicipality / cit	ty			
1						
Number of citizens	31.433					
Number of unemploye d	2719					
Number of employees	8223					
Number of registered enterprises	243					

Budget (Euro)	13.339.979 Euros (26.093.000 BAM)
Key economic sectors	Elecrtic-energy sector, processing sector, tourism, agriculture
The three largest investors present	Rodoljub Draskovic, Esteban Milovic, Bratislav Pidzula
	http://www.trebinje.rs.ba/wp-content/uploads/2017/06/POPIS DOSTUPNIH INVESTICIONIH PODSTICAJA U BIH C IR.pdf
Existing incentives for investors	 the city allows the use of credit funds in the amount of up to 1,000,000 KM for entrepreneurs and companies, with rate of 1,5% and repayment period from 7 to 10 years, grace period from 24 to 36 months, and the possibility of re-accessing the credit line. for the construction and upgrading of production facilities, the city enables annuity reduction of 99% and a reduction of the fee for the land management costs by 25%.

(Public sector)

General information on local self-government		
Name of municipality / city:	Banjaluka	
Mayor:	Mr Igor Radojičić, dipl.inž.el.	
Address:	Trg srpskih vladara 1	
Contact person:	Radenko Laketić, dipl.ing.šum.	
Telephone number	051/244-426	
E-mail address:	razvoj@banjaluka.rs.ba	

Basic information about the project				
Project name	BUILDING THE HOTEL			
Sector	TOURISM AND H	IOSPITALITY		
Location	BANJALUKA	/		
Project goal	REVITALIZATION	OF THE KASTEL COMPANY		
Key characteristics and benefits of the project	ATTRACTIVE LO	ATTRACTIVE LOCATION		
Project type	BROWNFIELD			
Reasons for investing	PROFIT FOR PRIVATE INVESTORS AND CONSTRUCTION OF SOCIAL USEFUL LINKS FOR THE LOCAL COMMUNITY			
Financial aspect of the investment - projects:				
Investment return	IT WILL BE KNOWN AFTER THE DEVELOPMENT OF A PERFORMANCE STUDY			
The net present value	€ 150,000 invested in technical documentation and the current value of the facility is not valorized			
The expected total investment (Euro)	5.300.000			
	Amount (Euro)	Description		
Participation of the Applicant	LAND, EQUIPMENT LAND, TECHNICAL DOCUMENTATION AND LICENSE			
B	Amount (Euro)	Description		
Required participation of partners / investors	5.150.000	Reconstruction with possible upgrade		
Expected model of cooperation with the investor (project implementation model)	JPP, concession			

Current project status (if applicable) (Provide information on what currently exists)				
a)	Concept	Yes ⊠	No □	N/P □
a)	Feasibility study	Yes □	No x	N/P □
b)	Project documentation	Yes X	No □	N/P □
c)	Environmental Impact Study	Yes □	No X	N/P □

Please also include all other documentation relevant to the implementation of the projects				
Is there a particular location (land) for				
the project?	Yes ⊠	No □	N/P □	
(If so, which document?)				
a) Spatial plan	Yes □	No □	N/P □	
b) Regulatory Plan	Yes ⊠	No □	N/P □	
c) Urban plan	Yes □	No □	N/P □	
d) By the decision of the mayor	Yes □	No □	N/P □	
e) By the decision of the municipal / city assembly / municipal council	Yes □	No □	N/P □	
f) Other documentation (please specify):				
Regulatory Plan - Kastel Fortress was declared a national monument				
,				

Ownership (if applicable)		Infrastructure (if applicable)		
(Please specify who owns the given location)		(Specify the infrastructure that exists on the location)		
Municipality / city	\boxtimes	Electricity supply	\boxtimes	
Private property		Water supply	\boxtimes	
Entity		Gas		
Country		Sewage	\boxtimes	
Canton / County		Travel infrastructure	\boxtimes	
Mixed		Telecommunication infrastructure	\boxtimes	
Other (please specify who):		Other (please specify what):		

Basic information about the municipality / city

In the political and territorial organization of the Republika Srpska, consisting of municipalities and cities, the city of Banja Luka (formerly the municipality) is the largest political-territorial unit with an area of 1,239 square kilometers. The university, economic, financial, political and administrative center of the Republika Srpska Banja Luka is located in a basin, at an altitude of 164 meters and at the crossing between the Dinaric mountains in the south and the Pannonian basin in the north.

The city belongs to the Central European Time Zone (GMT + 1) and has a moderate continental climate, with the prevailing influence of the Pannonian region. The mean annual temperature is 10.7 degrees Celsius, mean January 0.8, while the mean July temperature is 21.3 degrees Celsius. Due to the large number of green areas (parks and alley), Banja Luka carries the epithet "green city". It is also called "the city of youth, sport and culture". Banja Luka was once a strong economic center with a developed industrial structure, especially mechanical, electro, textile, food and cellulose.

Number of citizens	180.053 (popis iz 2013. godine.)
Number of unemployed	14.192
Number of employees	65.330
Number of registered enterprises	16.020
Budget (Euro)	68.559.639,64 €
Key economic sectors	Wholesale and retail trade, financial activities, information technology, manufacturing, construction
The three largest investors present	MTEL (telecomunications), Banjalučka brewery (beer production), LANACO

Existing incentives for investors	 Guarantees for small and medium enterprises Interest subsidy on loans for which Guarantee Fund guarantees are issued in 2017 Support program for investors entering the Business zone "Ramići - Banja Luka" Facilitating the payment of fees for arranging urban building land and annuities Facilitating the construction of production facilities Facilitating the cash payment of construction fees Co-production of fruit production Co-financing of production in protected areas Co-financing of irrigation and anti-ship systems Co-financing the construction of refrigerators and dryers Co-financing the construction of facilities for renewable energy sources and energy efficiency Co-financing the procurement of agricultural equipment Co-financing the procurement of agricultural machinery Premiums for breeding quality breeding heifers, bee companies and certification of organic production Support to the development of agriculture through subsidies for land acquisition to culture for 2017 To increase the productivity and competitiveness of business people in the function of employment (Incentives for Sustaining part of the cost of procurement of fixed assets for the purpose of technological development, introduction of quality standards - certification in order to improve competitiveness and exports, and to co-finance retraining of workers in order to provide security deficits and the provision of adequate labor force which is necessary for the growth of the competitiveness of small and medium-sized enterprises, and to encourage new employment) Self-employment (for self-employment of persons in production and craft activities, trade activities, and self-employment of persons engaged in the service activities.

employment of persons engaged in the service activity or activity of old and art crafts)

(Public Sector)

General information on local self-government		
Name of municipality / city:	Jablanica municipality	
Mayor:	Salem Dedic	
Address:	Pere Bilica 25, 88420 Jablanica	
Contact person:	Amela Muratovic, Zanin Murvat, Jasminka Omanovic	
Telephone number	+387 36 751 304, +387 36 751 317, +387 36 751 319	
E-mail address:	nacelnik@jablanica.ba, a.muratovic@jablanica.ba, y.murvat@jablanica.ba, j.omanovic@jablanica.ba	

Basic information about the project	
Project name	Construction of water factorz on Komadinovo water source
Sector	Economic sector
Location	Business zone Donja Jablanica 2 Access from regional road M17 Sarajevo-Mostar Surface: 10.16 ha
Project goal	Construction of water factory and job creation
	The pre-feasibility study of the project, which established framework structural investments. The total investments in the project are estimated based on current market prices to € 2,806,122.00 and consists of:
	a) Purchase of land with total area of 5.000 m2 in the value of 51.020,00 €;
Key characteristics and benefits of the project	b) Obtaining the necessary building permits in the amount of 102,040.00€;
	c) Land excavation and landscaping for construction in the value of cca 25,510.00;
	d) Construction of a pipeline with a length of approximately 2,000 m in the value of 51,020.00 €;
	e) Construction of a production hall of 1.000 m2 with a warehouse of 400 m2 and an additional area of 100 m2 of value of 765.306,00 €;
	f) Purchase of the necessary technology for packing water in the value of approximately 1,530,612.00 €;
	g) Purchase of transport vehicles in the value of approx. 30.612,00 €;
	h) Purchase of laboratory equipment with chemicals in the amount of 5,102.00 €;
	i) Purchase of other accompanying equipment in the value

	of c. 15,306.00;
	j) Purchase of pumps for transporting water from the source to the factory, power 150 kW and in the value of 25,510.00 €;
	k) Other unforeseen expenses in the amount of € 51,020.00;
	I) Securing of working capital for the work of the company in the value of cca 153.061,00.
	m) It is envisaged to employ 20 new workers. The plant construction project envisages three interconnected segments:
	a) Providing the necessary implementation-technical documentation with all necessary permits for the construction of the factory,
	b) Editing of the source and construction of the pipeline 500 in the length of 2 km from the source to the factory,
	c) Construction of a plant for the production and packaging of natural water in the area of the industrial zone Donja Jjablanica 2, and the construction of a larger warehouse center next to the factory and the main road and rail infrastructure. The said storage center would be used as a place to temporarily store packaged water before transporting it to the market.
	Concession for Water Exploitation
	It is planned that for the exploitation of water a concession for capturing and using natural spring water "Komadinovo vrelo" will be granted for a period of 30 years with the possibility of extension for another 15 years. The concession fee is regulated by the Law on Concessions of the Herzegovina-Neretva Canton ("Official Gazette of the HNK", number 1/13). The concession fee is defined in Articles 52 and 53 and is determined for each individual case.
Project type	Greenfield □ Brownfield□
Reasons for investing	Economic feasibility of the project A pre-feasibility study showed: 1. Total projected investments in this project amount to around 2.806.122,00 €. 2. The annual net salary on average amounts to € 4,930,728. 3. That the return on investment is very satisfactory, since the funds invested are projected back in the period of about 2 years. 4. That the project has a very good and acceptable level of profitability in the average amount of approximately 46.00%

in relation to the amount of total investments.

- 5. The price of water on the market is not prone to large oscillations, so there is no risk of entry into the loss zone as the costs of obtaining water are very low and the project can also reduce the sales price up to 50%.
- 6. It is possible to ensure good liquidity of the project throughout the life of production.
- 7. The project meets all relevant ecological standards and will not have harmful effects on the environment.
- 8. The resulting risks are not high and can hardly jeopardize the process of project implementation, since it is possible to offer adequate business responses to potential risks. Insurance of the property of the factory from fire and earthquake should be one of the topics worth paying special attention to protect the investment from potential risks.
- 9. That the project is planned in the planning documentation of the municipality of Jablanica, and there is a strong willingness of the municipality and the municipal administration to maximally support the realization of the project.
- 10. There is a high volume of spring and water quality throughout the year, which ensures safety and consistency of production.
- 11. The proximity of road and rail communications significantly facilitates the transport of water to the market, and the planning documents of the economic zone will facilitate and speed up the process of building a factory.

Financial aspect of the investment - projects:				
Investment return	Annual net earnings			
	7 tillidal flot Galfilli	95		
The net present value				
The expected total investment (Euro)	2.806.122 Eu			
	Amount (Euro)	Description		
Participation of the Applicant	2.729.592 Eu	a) Obtaining the necessary building permits in the amount of 102,040.00 Eu; b) Construction of a pipeline with a length of approximately 2,000 m in the value of 51,020.00 Eu; c) Construction of a production hall of 1.000 m2 with a storage area of 400 m2 and an area of 100 m2 of value of 765.306,00 Eu; d) Purchase of the necessary technology for packing water in the value of approximately 1,530,612.00 Eu; e) Purchase of transport vehicles in the value of approx. 30.612,00 Eu; f) Purchase of laboratory equipment with chemicals in the value of 5.102,00 Eu; g) Purchase of other supporting equipment in the value of c. 15.306,00 Eu; h) Purchase of pumps for transporting water from the source to the factory, power 150 kW and in the value of 25,510.00 Eu;		

		i) Other unforeseen expenses in the amount of 51,020.00 Eu; j) Securing working capital for the work of the company in the value of cca 153.061,00 Eu
	Amount (Euro)	Desctiption
Required participation of partners / investors	76.530.000 Eu	a) Purchase of land with total area of 5.000 m2 in the value of 51.020,00 €; b) Land excavation and landscaping for construction in the value of cca 25.510,00 €; c) Infrastructure approx.
Expected model of cooperation with the investor (project implementation model)		

Current project status (if applicable)			
(Provide information on what currently exists)			
a) Concept			
a) Feasibility study	Yes		
b) Project documentation			
c) Environmental Impact Study			
Please also include all other documentation relevant to the	e implementation	of the projects	
Is there a particular location (land) for the project?	V		
(If so, which document?)	Yes		
a) Spatial plan	Yes		
b) Regulatory Plan		No	
c) Urban plan		No	
d) By the decision of the mayor		No	
e) By the decision of the municipal / city assembly /		NI-	
municipal council		No	
f) Other documentation (please specify):	<u> </u>	<u> </u>	

Ownership (if applicable)		Infrastructure (if applicable)		
(Please specify who owns the given location)		(Specify the infrastructure that exists on the location)		
Municipality / city	Yes	Municipality / city	No	
Private property	Yes	Private property	No	
Entity	No	Entity	No	
Country	No	Country	No	
Canton / County	No	Canton / County	No	
Mixed	No	Mixed	No	
Other (please specify who):		Other (please specify what):		

Basic information about the municipality / city

Number of citizens	10.111
Number of unemployed	2282
Number of employees	2236
Number of registered enterprises	40
Budget (Euro)	4.602.302 Eu
Key economic sectors	Exploitation and stone processing
The three largest investors present	
Existing incentives for investors	Municipal incentives for: Start ups and new businesses Industrial production Loans with favorable interest Subsidies in employment State-level customs benefits: More information is available on the web page of the Municipality of Jablanica www.jablanica.ba Tax reliefs at the level of the Federation of BiH: More information is available on the web page of the Municipality of Jablanica www.jablanica.ba Other incentives at the level of the Federation of BiH: More information is available on the web site of the Ministry of Development, Entrepreneurship and Crafts of the FBiH www.fmrpo.gov.ba The Federal Employment Office provides employment support and the possibility of financing employers in retraining programs. More information is available at www.fzzz.ba Issue of licenses within 48 hours from the moment of completion of the necessary documentation.

(Public Sector)

General information on local self-government		
Name of municipality / city:	Gradacac	
Mayor:	Mr.sc. Edis Dervisagic	
Address:	H.K.Gradascevica 54	
Contact person:	Seherzada Otanovic I Suada Hecimovic	
Telephone number	061 678 521, 061 400 016	
E-mail address:	seherzada.otanovic@opstina-gradiska.com	

Basic information about the project				
Project name	Construction of cultural centre in Gradacac			
Sector	Culture			
Location	Husein Kapetan C	Gradascevic street 54		
Project goal	Improvement of comunicipality	ulture development in Gradacac		
Key characteristics and benefits of the project	Diversity of conte	Diversity of content and multifunctionality of the object		
Project type	Greenfield x Bro	wnfield□		
Reasons for investing	Very attractive location in the city centre, secured for investment, quick return on investment			
Financial aspect of the investment - projects:				
Investment return				
The net present value				
The expected total investment (Euro)	1.800.000 BAM			
	Amount (Euro)	Description		
Participation of the Applicant	250.000	Co-funding of construction		
Barried and in the standard	Amount (Euro)	Desctiption		
Required participation of partners / investors	1.550.000	Construction		
Expected model of cooperation with the investor (project implementation model)	Joint construction and division on floors			

Current project status (if applicable) (Provide information on what currently exists)			
a) Concept	Da x	Ne □	N/P □
a) Feasibility study	Da □	Ne x	N/P □
b) Project documentation	Da x	Ne □	N/P □
c) Environmental Impact Study	Da □	Ne x	N/P □

Please also include all other documentation relevant to the implementation of the projects			
Is there a particular location (land) for the project? (If so, which document?)	Da x	Ne □	N/P □
a) Spatial plan	Da x	Ne □	N/P □
b) Regulatory Plan	Da x	Ne □	N/P □
c) Urban plan	Da x	Ne □	N/P □
d) By the decision of the mayor	Da □	Ne □	N/P x
e) By the decision of the municipal / city assembly / municipal council	Da x	Ne □	N/P □
f) Other documentation (please specify):			
d) By the decision of the mayor e) By the decision of the municipal / city assembly / municipal council	Da □	Ne □	N/P x

Ownership (if applicable)		Infrastructure (if applicable)		
(Please specify who owns the given location)		(Specify the infrastructure that exists on the location)		
Municipality / city	\boxtimes	Municipality / city	\boxtimes	
Private property		Private property	\boxtimes	
Entity		Entity		
Country		Country	\boxtimes	
Canton / County		Canton / County	\boxtimes	
Mixed		Mixed	\boxtimes	
Other (please specify who):		Other (please specify what):		

Basic information about the municipality / city

Municipality of Gradacac is located in the northeast of BiH, it is part of the Tuzla Canton. It occupies a space of 218 km2.

Gradačac has rich natural and cultural and historical potentials for the development of tourism, and is, according to its tourist attractions, included in the category "A" of cities. Gradačac with its surroundings has always been known as the famous fruitful region. The production of plums and cherries is dominating, and in recent times the production of apples is ranked in one of the major production and trading centers of this fruit in BiH, according to the number of trees and quantities produced. Gradačac promoted the plum and cherry to the city symbol and dedicated them to the fair-trade and tourist manifestation "Plum Fair". In recent years, the construction area has become more and more interesting from the aspect of healthy food production.

In industrial zones that form part of the whole, the majority of economic entities are located in the following sectors: metalworking, textile, construction, wood, food (processing of fruits and vegetables, milk, cereals and tobacco) as well as other economic objects in the field of trade, service.

Number of citizens	39.340
Number of unemployed	6.596
Number of employees	8.685
Number of registered enterprises	877
Budget (Euro)	9.000.000 Euros

Key economic sectors	Metal industry
The three largest investors present	Lactalis, Cimos, TMD DOMMERS LIGHTING
Existing incentives for investors	Workforce training